



Providing Business Opportunities

Volume 25 Issue 5

# News & Views

May 2009



Presenting sponsor

## 3Chamber Business to Business Show Thursday, May 14, 2009 4 - 7 p.m.

Aurora  
Solon  
Twinsburg  
Chambers

### MAY LUNCHEON MEETING

Tuesday, May 19, 2009  
11:45 a.m.

Hawthorne Valley Country Club  
27840 Aurora Road, Solon

**Speaker: Joe Regano**  
Superintendent, Solon City Schools



Joe Regano

Joe Regano joined the Solon City School District as an assistant to the superintendent for Personnel and Business in the 1984-85 school year. He remained in that position until being named superintendent of the Solon City School District in 1987.

Mr. Regano is a 1966 graduate of Warrensville Heights High School and attended Ohio State University earning a Bachelor of Science degree in education with majors in business education and distributive education.

Solon High School scholarship recipients for 2009 will be joining us for this luncheon meeting, giving us the opportunity to meet and greet these outstanding students.

**FEE: \$20.00 Solon Chamber members & guests; \$40.00 non-members**  
Deadline for registration is 3 p.m. May 15, 2009

Prepaid reservations are requested

Call the Chamber office at 440.248.5080; email [staff@solonchamber.com](mailto:staff@solonchamber.com)  
or register online at [www.solonchamber.com](http://www.solonchamber.com)

Credit card payments accepted by phone  
(no shows will be invoiced)

Sponsored by:



Business After Hours  
L'Oreal USA  
30701 Carter Street  
Wednesday, May 27, 2009  
5 - 7 p.m.  
*Solon Chamber members only*

### Coming Events

3Chamber Business to Business Show  
Thursday, May 14, 2009  
Signature of Solon  
4 p.m.

May Luncheon Meeting  
Tuesday, May 19, 2009  
Hawthorne Valley Country Club  
11:45 a.m.

Solon HR Legal Update  
Thursday, May 21, 2009  
Signature of Solon  
11:30 a.m.

Business After Hours  
Wednesday, May 27, 2009  
L'Oreal USA  
Solon Chamber Members Only  
5 p.m.

### IN THIS ISSUE

Chairman's Message	p.2
Welcome New Members	p.2
Golf Outing	p.2
Members in the News	p.3
April Luncheon Pix	p.3
HR Legal Update	p.3
City Business News	p.4
3Chamber Business Show	p.5
BAH Pix	p.6
SWIB Pix	p.7
Benefit Blog	p.8
May Calendar	p.8

For the monthly  
Calendar of Events  
including all committee  
meetings, see the last page  
of this newsletter or visit  
us at [www.solonchamber.com](http://www.solonchamber.com)

## CHAIRMAN'S MESSAGE



Ewa Antonczyk

**The Solon Chamber doesn't make products, it makes things happen.**

In May the Solon Chamber of Commerce awards scholarships to Solon High School students who are excellent students, work hard, and give back to the community. This is my fifth year on the scholarship committee which is responsible for reviewing the applications and selecting the winners each year. It is a real privilege to be a part of the process. Trust me, it is not easy. Solon High School has so many bright and talented students that every year is harder and harder to make a decision.

Every year we ask ourselves questions. What skills will today's students need to compete successfully in the global economy of the 21st Century? How can our school system prepare students for jobs in fields that haven't yet been created? Do the facilities provide the best environment for our students to succeed? And how can our school educators help students achieve dreams they never imagined possible?

These are the kinds of issues that confront education today, and Solon City Schools remain in the forefront in addressing these challenges on a daily basis. Our school district has a proud legacy of excellence that extends back many years. Solon City Schools take great pride in the thousands of outstanding graduates who have gone on to make a real difference in our community, our state, our nation, and our world. By inspiring students to achieve their personal best, the Solon City Schools ensures that all students attain the knowledge and skills necessary to succeed. The Solon City Schools academic level of achievement has gained both local and national recognition. Students are challenged by skilled educators with stimulating subjects that prepare them for their next step in life. The Solon Chamber of Commerce is proud to be a part of this process and to help students achieve their goals. By supporting our school system we support the next generation of workers that will produce vibrant economic growth.

I would like to encourage everyone to attend the May luncheon and learn more about the Solon City Schools from Superintendent Joe Regano. You will also have an opportunity to meet with the 2009 scholarship recipients.

For more information about upcoming events please check our web site at [www.solonchamber.com](http://www.solonchamber.com). You will be surprised how much useful information you can find.

## Welcome New Members

### OpEx Consulting LLC

BC Karamchandani  
38994 Lochmoor Drive  
Solon, OH 44139  
216.338.7260  
Consulting

### Sharp Concepts, Inc.

Andrew Karhu  
34130 Maple Drive  
Solon, OH 44139  
440.542.9517  
Manufacturer's sales rep.

### Dr. Fred Ma

Medical Quality International,  
LLC  
31300 Solon Road, Suite 2  
Solon, OH 44139  
440.498.8199  
Medical device development

### St. Luke Orthodox Christian Church

Fr. Matthew Thurman  
P.O. Box 39145  
Solon, OH 44139  
440.591.1030  
Church

### Performance Development Associates

Paul Tolchinsky  
50 Fox Glen Road  
Moreland Hills, OH 44022  
440.349.1990  
Consultant

### Comfort Suites Twinsburg

Diane Quimby  
2715 Creekside Drive  
Twinsburg, OH 44087  
330.963.5909  
Hotel

### SPS Technologies

Cory Roclawski  
4444 Lee Road  
Cleveland, OH 44128  
216.510.8030  
Manufacturer automotive fasteners

### The Hardware Exchange

Mark Borlin  
6573 Cochran Road  
Solon, OH 44139  
440.449.8006  
Pre-owned data system reseller

### Jan-Pro of Greater Cleveland

J. Terrell Dillard  
6700 Beta Drive, Suite 120  
Mayfield Village, OH 44124  
440.605.9000  
Franchise sales

### Marketplace Events

Sue Huff  
31300 Solon Road, Suite 3  
Solon, OH 44139  
440.248.5710  
Consumer shows

### MAR Systems LLC

Claude Kennard  
30625 Solon Road  
Solon, OH 44139  
440.505.0962  
Water contamination removal

### Douglas Nelson

Lake Erie Monsters  
1 Center Ice  
Cleveland, OH 44115  
216.420.2524  
Hockey team

**We extend a warm welcome to our new members and encourage you to patronize their services.**

## SAVE THE DATE!

**Solon Chamber Annual Golf Outing**  
Grantwood Golf Course

**Friday, September 11, 2009**  
One Shotgun - 10 a.m.

**Sponsorships Available**

See the June Newsletter for complete information  
or visit [www.solonchamber.com](http://www.solonchamber.com)

# April Luncheon Meeting

Hilton Garden Inn Twinsburg



Luncheon Sponsor Marc Benson, Jean Hood, John Eberle, and Valerie Frank from Hamlet Village



Members from the Solon and Aurora Chambers enjoyed meeting at the luncheon



Michelle Hirsh, Felber & Felber Marketing and Jennifer Sebes, MK2 Technologies



Dr. Carol Hawkins, Hawkins Hearing Center and Mike Hawkins

Solon HR Roundtable presents

## 2009 EMPLOYMENT LAW UPDATE “HR in Tough Economic Times” Thursday, May 21, 2009

11:30 a.m. - 2:30 p.m.  
Signature of Solon  
39000 Signature Drive, Solon

**Presenter: David Andrews, Andrews & Wyatt, LLC**

These are challenging times, not just for sales and production, but for HR also. David Andrews of Andrews & Wyatt, LLC will cover a range of topics that are facing HR professionals in all industries. Dave will discuss the new COBRA rules that were passed as part of the Stimulus Bill, provide practical pointers for reductions in force, and cover the legal issues surrounding non-money incentives for employees.

**FEE: \$20.00 members; \$40.00 non members (includes lunch and seminar)**

Late registrations will be charged an additional \$5.00  
Deadline for registrations 3 p.m. Monday, May 18, 2009

Prepaid registrations requested

Call the Chamber office 440.248.5080; email [staff@solonchamber.com](mailto:staff@solonchamber.com)  
or register online at [www.solonchamber.com](http://www.solonchamber.com)  
(No shows will be invoiced)

Sponsored by:

**Kelco Insurance Agency**



## Members in the News

- ❑ **Ellie Vayo Photography** was named Business of the Year by the Mentor Chamber of Commerce.
- ❑ Sherri Foxman of **Party411.com** was featured in a Sunday *Plain Dealer* employment section article about being an event planner and how she started her business.
- ❑ **Diana Ford**, Real Estate consultant with RE/MAX Realty, was the “Snapshot” in the *Solon Sun*.
- ❑ On Saturday, May 16, **Home Instead Senior Care** will sponsor Operation Medical Cabinet. It is a safe, convenient way to dispose of unwanted prescription medications. The event will be held at the Solon Senior Center, 35000 Portz Parkway from 9 a.m. to 1 p.m.
- ❑ **Zoup!** was given a glowing review in the “Scoop Du Jour” section of the *Solon Sun*.
- ❑ Mary Ann Shamis, **Paytime Payroll Processing**, was named one of NAWBO’s 2009 Top 10 Women Business Owners.
- ❑ **Securus Financial Strategies’** Bill Russo was in the *Plain Dealer* Business section “Ask the Expert” column.
- ❑ Richard Johns, **R.L. Stevens**, and Anthony Sanelli, **Sandglo Glass & Mirror Company** were each the *Solon Sun*’s “Person of the Week.”

## USING MEMBER TO MEMBER DISCOUNTS

When using any of the Member to Member discounts, please remember to identify yourself as a Solon Chamber member by showing a business card or company ID.

If your company is a member, it means every employee of that company is a member and can use the discounts.

Call the Chamber office at 440.248.5080 or email [staff@solonchamber.com](mailto:staff@solonchamber.com) to have the Member to Member discount flyer sent to you.

## COMING IN JUNE

Have you wondered about Twitter, Facebook or LinkedIn? How do they work? How do you set up an account? What advantage is there for your business?

The Chamber’s June Luncheon meeting will answer these questions and more about social networking. Our speakers, Nic Labuz, Specialized Business Software and Brad Kleinman, Worksmart eMarketing, will tackle the topic “Social Networking - What Is It? How Can I Use It?”

Save the date - Tuesday, June 16, 2009, 11:45 a.m. Watch your email for more information.

# CITY BUSINESS NEWS

## INDUSTRIAL & COMMERCIAL GROWTH

The following project was approved:

**Vincent Lighting Systems** – Job Creation Grant for the occupancy of 25,000 sq. ft. at 6161 Cochran Road and the creation of 28 new jobs.

## IN THE WORKS

**MASTER PLAN** – The second installment of the City's Master Plan was released. This section contains the Economic Development Plan that examines the City's current economic development practices, identifies future opportunities and challenges, and provides recommendations to guide the City's future business attraction and retention activities.

**CENTER OF TOWN PROJECT** – Design work for the Veterans Memorial Park is ongoing. Council authorized advertising for bids for the purchase and installation of the fountain. Underground utility relocation is complete.

**AURORA ROAD RESURFACING** – Aurora Road will be resurfaced between Solon Road and Richmond Road this summer. The Ohio Department of Transportation will pay for 90% of this project. The road will remain open during the project, which should take about three weeks to complete.

**CARRINGTON COURT SENIOR HOUSING** Construction of underground utilities is complete, work on the roadway has begun, and construction of the pump station and force main will begin soon. Carrington Court is located east of Solar Shopping Center on Aurora Road. The first apartment building with 64 units is expected to open during the second quarter of 2010.

## BUSINESS AFTER HOURS

**L'OREAL USA**  
**30701 CARTER STREET**  
**5-7 P.M.**

Join us in celebrating L'Oreal's new visitor entrance. Enjoy networking and refreshments in this beautiful new facility and take a tour of the L'Oreal plant. This year, L'Oreal marks 100 years in business.

Business After Hours are for Solon Chamber members only. Remember, if your company is a member, all employees are invited.

**Please RSVP to the Chamber office at 440.248.5080.**

## THOUGHTS FOR THE DAY

*The current economy is BOTH a challenge AND an opportunity.*

*Tactics is knowing what to do when there is something to do.  
Strategy is knowing what to do when there is nothing to do.*

*Chess Grand Master  
Savielly Tartakover*



**Northcoast Shredding  
Services  
On-Site Document  
Destruction &  
Record Storage**

**(440) 943-6968**

**Chet Green  
President**

[www.northcoastrecycling.com](http://www.northcoastrecycling.com)

ADVERTISEMENT

**RECIPIENT 2008 CHAMBER  
OF COMMERCE BUSINESS  
OF THE YEAR AWARD**

## SUMMER CAMP

- Sports
- Swimming in our Indoor Pool
- Field Trips
- Music Program/Computers
- Arts & Crafts/Science Projects
- Breakfast, Lunch & Snacks Included
- 4-11 Years Old



**Adult Staff-Not Kids Watching Kids**

**OLON CREATIVE PLAYROOMS  
AMS MONTESSORI SCHOOL  
& CHILD CARE CENTER  
32800 Solon Road • (440) 248-3100**

**\*\*10% Off For Chamber Members\*\***

**Weekly and monthly enrollment available.**

**INQUIRE ABOUT CHILD CARE FOR AGES 3 & UNDER**

**Call (440) 349-9111 for our other locations**

[www.creativeplayrooms.com](http://www.creativeplayrooms.com)

ADVERTISEMENT



# 3 Chamber Business to Business Show

Aurora  
Solon  
Twinsburg  
Chambers of  
Commerce



**75+ Exhibitors**

**Free Health Screenings**

**Free Business Workshops**  
Leadership, Upcoming Business Legislation,  
Social Networking for your Business

**Visit Restaurant Row!**

Beef 'O' Brady's, Blue Canyon  
Kitchen & Tavern, Donatos Pizza,  
HoneyBaked Ham, Macklin Event Centre,  
Mavis Winkles, Rush Hour Grille,  
Signature of Solon, and More!

**Admission: Business card or  
Show ticket required**

For more information call  
Aurora - 330-562-3355  
Solon - 440-248-5080  
Twinsburg - 330-963-6249

**Thursday, May 14**

**4:00 to 7:00 p.m.**

**Signature of Solon**

**39000 Signature Drive, Solon**

**Presenting Sponsor**



**Platinum Sponsor**



**Gold Sponsors**

Aurora Farms Premium Outlets  
Fifth Third Bank  
Ohio Commerce Bank  
Party 411.com

**Silver Sponsors**

American Solutions for Business  
Anna Maria of Aurora  
Aurora Manor  
BGS Associates  
Hilton Garden Inn Twinsburg  
KinderCare Learning Center  
Liberty Mutual  
Marketing Resources & Results  
Time Warner Cable

## BUSINESS AFTER HOURS

*Thank you to everyone at Nestle Professional Customer Innovation Campus for an outstanding event!*



*Providing Business Opportunities*

*News & Views* is published monthly by  
The Solon Chamber of Commerce,  
33595 Bainbridge Road, Suite 101, Solon, Ohio 44139  
Phone 440 248-5080, Fax 440 248-9121  
Emails: [staff@solonchamber.com](mailto:staff@solonchamber.com); [ntraum@solonchamber.com](mailto:ntraum@solonchamber.com)

### Chamber Officers

Chairman of the Board .....Ewa Antonczyk  
Chairman Elect.....Marc Paige  
Vice Chairmen: Mark Bednar, Steve Chipchase,  
Jim Kelvington, Josalyn Murray, Greg Rosenberg  
Secretary .....Nancy Traum  
Treasurer .....Harry W. Hunter III

### Chamber Staff

President/CEO .....Nancy Traum  
Program Coordinator.....Judie Winston

**Visit us at [solonchamber.com](http://solonchamber.com)**

## HAWTHORNE VALLEY CC MEMBER BENEFIT

As a member of the Solon Chamber, you can take advantage of the many benefits available to our members. A useful one for this time of year is the Hawthorne Valley Country Club designee membership.

Chamber members can receive a designee membership allowing you to play golf at Hawthorne Valley six times per year and eat in the dining room 12 times per year. What a great way to impress that special client with 18 holes of golf and lunch; or, have a relaxing family dinner while overlooking the gorgeous grounds.

To activate this benefit, please contact Bob Zeman at 440.232.1400. He will be happy to explain the process of becoming a designee member. And, as always, if your company is a member of the Solon Chamber, everyone in the company is a member.

## NEW MEMBER ORIENTATION

**Friday, May 8, 2009**

**8-9 a.m.**

**Solon City Hall  
(lower level)**

**34200 Bainbridge Road**

All members who joined the Chamber since January, 2009 are invited to a New Member Orientation. Learn how to make the most out of your Chamber membership and meet officers from the Solon Chamber Board of Directors. A continental breakfast will be served and time allowed for new members to network.

Cost is free but we need your reservation. Please call the Chamber office at 440.248.5080 to let us know you will be attending. Deadline is 12 noon Thursday, May 7, 2009. Please limit representatives to two from each new member company.

## YOUNG PROFESSIONALS AFTER HOURS



*Tori Phelps, Special Delivery Gifts, won the door prize donated by Saeco USA. She is pictured with Walter Moore, Saeco*

# Solon Women in Business Luncheon

Hawthorne Valley Country Club



Luncheon sponsor Kathie Hartman with speaker Mary Hogue, KSU



ALG Computer Consulting & Training brought several attendees including president Cary Root



Bella Rokhman, ABC International, Employment Services, Ewa Antonczyk, Hampton Inn, and SWIB Chair Josalyn Murray, Merrill Lynch



Nicole Woody, Professional Placement Services with Paula Tresgor, Ahola Payroll Services

## ATTENTION 3 CHAMBER BUSINESS SHOW ATTENDEES:

### Free Business Workshop Schedule

Workshop One: 3:30 - 3:50 p.m.

“Change Stinks: Being Positive in an Economic Recession”

Speaker: Deborah Brown, AllRite, Inc.

(for show exhibitors only)

Workshop Two: 4:30 - 5:00 p.m.

“What Your Business Needs to Know About Upcoming Legislation”

Speaker: Taft, Stettinius & Hollister, LLP

Workshop Three: 5:15 - 5:45 p.m.

Quantum Responsibility Leadership (QRL)©

Speaker: Ned Parks, New Directions Learning & Development

Workshop Four: 6:00 - 6:30 p.m.

“Boomer Tech - How to Use Technology to Grow Your Business if You're Over 30”

Speaker: Brad Kleinman, Worksmart eMarketing

Please register for the free workshops by calling the Chamber office at 440-248-5080

## THE CLUB AT HILLBROOK ADDITIONAL MEMBER TO MEMBER DISCOUNT

The Club at Hillbrook has added a dining opportunity in addition to their current Member to Member discount.

Twice per year, Solon Chamber members will be able to dine at the club. This special offer will allow you to take in the ambiance at one of the area's most prestigious clubs.

Call 440.247.4940 for reservations. Please identify yourself as a Solon Chamber member.

Don't miss enjoying drinks and dinner on the veranda or in the magnificent dining room. Call soon for an unforgettable experience!

## New Chamber Hours

**Starting Friday, May 1**  
**The Chamber office**  
**will close at**  
**12 noon**  
**every Friday**

**Starting Monday,**  
**June 8**  
**The Chamber office**  
**will close for**  
**one half hour**  
**Monday through**  
**Thursday from**  
**12 noon and 12:30 p.m.**

**The Chamber Office**  
**will be closed**  
**Monday, May 25**  
**in observance of**  
**Memorial Day**

# MAY CALENDAR OF EVENTS

SUN	MON	TUE	WED	THU	FRI	SAT
					<b>1</b> Golf Com Mtg. Grantwood 8 a.m.	<b>2</b>
<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b> Business Dev. Mtg. Solon City Hall 8 a.m.	<b>8</b> New Member Orientation Solon City Hall 8 a.m.  SWIB Com. Mtg. Hampton Inn 11:30 a.m.	<b>9</b>
<b>10</b>	<b>11</b> <i>Newsletter Deadline</i>	<b>12</b>	<b>13</b> Membership Com. Mtg. Hampton Inn 8:30 a.m.	<b>14</b> Bd of Directors Mtg. Solon City Hall 8 a.m.  3Chamber B to B Show Signature of Solon 4 - 7 p.m.	<b>15</b>	<b>16</b>
<b>17</b>	<b>18</b>	<b>19</b> May Luncheon Mtg. HVCC 11:45 a.m.	<b>20</b>	<b>21</b> Solon HR Legal Update Signature of Solon 11:30 a.m.	<b>22</b>	<b>23</b>
<b>24</b>	<b>25</b> <i>Chamber office closed</i>	<b>26</b>	<b>27</b> Business After Hours L'Oreal USA 5 p.m.	<b>28</b> SYP Com. Mtg. SAECO 8 a.m.	<b>29</b> Golf Com Mtg. Grantwood 8 a.m.	<b>30</b>
<b>31</b>						

## Solon Chamber of Commerce Mission

To serve as advocates for the business community by supporting and fostering vibrant economic growth.

## 2009-2010 COMMUNITY DIRECTORY AVAILABLE

*Pick Up Your Copy at  
the Chamber Office*



*Free to Chamber Members*

## BENEFIT BLOG

*Benefit: FedEx/Kinkos*

*Used by: Hal Becker, The Becker Group*

When I joined the chamber, there were a few things I wanted. Here they are:

- Networking Opportunities. The more people I can connect with, the more I can grow my business.
- Programs. These are a great resource for my company and my employees. The more we learn, the more we grow.
- The Chamber can be my voice with political issues in the community.
- Benefits, such as health insurance and workers' compensation.

Finally, the many Member to Member Discounts offered only to those of us in the Chamber. The one I take the most advantage of is FedEx/Kinkos. It is a fabulous offer of 15% off products and printing services. The other great thing is the convenience of having the shipping services right there. The staff is very helpful in both shipping and printing. They give you options in deciding what is best for your situation. Every year, I have my holiday cards printed there, and if you've seen my card, you know that is no small feat! The printing is always of the best quality and with the discount, I save a bundle. Remember to ask for the "Chamber Discount" when placing an order or purchasing products.

The truth is, I have saved almost the amount of my membership dues by using this one discount. Imagine what you could save by taking advantage of some of the other discounts that are offered.

Give FedEx/Kinkos a try. You will not be disappointed.