



Providing Business Opportunities

Volume 25 Issue 10

News & Views

October 2009

October Luncheon Meeting

Tuesday, October 13, 2009
11:45 a.m.

Signature of Solon
39000 Signature Drive

“An Economic Update”

**Speaker: William Mahnic, Professor,
Weatherhead School of Management,
Case Western Reserve University**



William Mahnic

Join us for a discussion on where the economy is now and what we might expect in the future. Is the recession really on the way out? Is unemployment leveling off? What impact will the changes in credit card laws have on the buying public? Is the Fed doing the right thing by not raising interest rates? Professor Mahnic will discuss these and other questions concerning the economy today.

William Mahnic has spent the last 16 years as an adjunct or full time professor at CWRU. He was in Investment Banking for over 22 years at National City Bank before teaching. Mahnic received his BSBA from John Carroll University and MBA from CWRU.

**Fee: \$20.00 Chamber members & guests; \$40.00 non-members
Deadline for reservations is 12 noon Friday, October 9, 2009**

Prepaid reservations are requested

**Call the Chamber office at 440.248.5080; email staff@solonchamber.com
or register online at www.solonchamber.com**

**Credit card payments accepted by phone
(No shows will be invoiced)**

Sponsored by:



Business After Hours

Wednesday, October 21, 2009
5-7 p.m.

**Marketplace Events
31300 Solon Road, Unit 3, Solon**

A free members only event

Call 440-248-5080 to Register!

Coming Events

**Business Growth Seminar
Tuesday, October 6, 2009
Homewood Suites
7:30 a.m.**

**October Luncheon Meeting
Tuesday, October 13, 2009
Signature of Solon
11:45 a.m.**

**Solon HR Roundtable
Thursday, October 15, 2009
CSU-East Center
12 noon**

**Business After Hours
Wednesday, October 21, 2009
Marketplace Events
5 - 7 p.m.**

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For the monthly
Calendar of Events
including all committee
meetings, see the last page
of this newsletter or visit
us at www.solonchamber.com

CHAIRMAN'S MESSAGE



Ewa Antonczyk

First of all I would like to thank those who participated in our Annual Golf Outing! The weather was excellent, the food was great and I hope that everyone had a good time. Congratulations to all the winners. A huge THANK YOU goes to all of our VOLUNTEERS. I was amazed how many people wanted to help this year. I also want to recognize Jim Kelvington, Golf Outing Chairman, and Nancy Traum and Judie Winston from the office. Everything went so smooth and easy and it was joyful for everyone. The Golf Outing is one of our fund raisers and I was nicely surprised that even in these very challenging times for almost all businesses that we had great participation. I would like to express our appreciation to all of the sponsors that we had this year. From the four premier sponsors to all of those who sponsored holes, tees, breakfast, lunch, skill shots, beverage and golf carts I would like to let you know that your support was greatly appreciated.

It is already October and I would like to encourage everyone to nominate a member company for the Business of the Year Award. We will announce the winner at our Annual meeting in November. This prestigious award will be given to a Solon Chamber of Commerce member for outstanding contributions to the community coupled with outstanding work within their company. If you know anyone who will be a perfect candidate please let us know. If you think that your organization deserves this Award let us know too; yes, you can nominate your own company.

I hope I will see everyone at an upcoming event this month. I know for sure that I did not have a chance to meet everyone and it is already near the end of the year. If you are your company's contact person please share Chamber information with others in your organization so they can take advantage of Solon Chamber of Commerce benefits also. If you have any questions please call the office or check our web page www.solonchamber.com

Green Show Postponed

Due to circumstances beyond our control and the current economic conditions, the 3Chamber Green Show has been postponed. Look for information in 2010 regarding the re-scheduling of this creative initiative designed to support both our businesses and planet.

Welcome New Members

Kohrman, Jackson & Krantz

Robert S. Gilmore
1375 East Ninth Street
Cleveland, OH 44114
216.696.8700
Attorneys

We extend a warm welcome to our new members and encourage you to patronize their services.

CALLING FOR BUSINESS OF THE YEAR AWARD NOMINATIONS

Nominations for Business of the Year are due at the Chamber office by Friday, October 23. The Business of the Year award recognizes best practices, accomplishments and community involvement of a member company. All Chamber members are eligible for the Business of the Year award.

See Page 4 for the Business of the Year award nomination form. You may nominate someone you know or you may self-nominate.

Please call the Chamber office at 440.248.5080 if you have any questions.

Business After Hours

A big Thank You to KraftMaid Experience for a wonderful event!



Providing Business Opportunities

News & Views is published monthly by
The Solon Chamber of Commerce,

33595 Bainbridge Road, Suite 101, Solon, Ohio 44139

Phone 440 248-5080, Fax 440 248-9121

Emails: staff@solonchamber.com; ntraum@solonchamber.com

Chamber Officers

Chairman of the BoardEwa Antonczyk
Chairman Elect.....Marc Paige
Vice Chairmen: Mark Bednar, Steve Chipchase,
Jim Kelvington, Josalyn Murray, Greg Rosenberg
SecretaryNancy Traum
TreasurerHarry W. Hunter III

Chamber Staff

President/CEONancy Traum
Program Coordinator.....Judie Winston

Visit us at solonchamber.com

SOLON WOMEN IN BUSINESS LUNCHEON

Signature of Solon



Luncheon sponsor Debby Casper, KinderCare Learning Centers with Karen Lesko, Jan-Pro of Cleveland



Guest Debby Majher; Chalana Williams, Third Federal; Michelle Hirsh, Felber & Felber; Kim Lesch, Action Travel

HR LEGAL UPDATE II

Signature of Solon



Seminar sponsors Kent State University



Attendees heard the latest information on legal issues in HR

Members in the News

- ❑ **L'Oreal-USA** Company store will be open to members of the Solon business community on October 19 from 10 a.m. to 2 p.m. and October 20 from 9 a.m. to 4 p.m. The store is located at 30501 Carter Street.
- ❑ **Inside Business** magazine's Best Places to Work Northcoast 99 awards include the following members: **Aclara RF Systems; Findaway World; Gardiner Trane; Noble-Davis Consulting, Inc.; SageQuest LLC; Ciuni & Panichi; Medical Service Co.; Kent State University; CardPak, Inc.** Congratulations to all the winners.
- ❑ **Britton-Gallagher & Associates** ranked #8 and **Althans Insurance Agency, Inc.** ranked #15 in *Crain's* Largest Business Insurance Agencies.
- ❑ **Energy Focus Inc.** will acquire Stones River Cos. from Nashville. The acquisition will allow **Energy Focus** to enter the public buildings lighting market.
- ❑ **Arnoff and Associates Inc.** president Robert Arnoff was named Most Innovative Broker/Consultant by *CDHC Solutions* magazine. Arnoff has also co-authored a book on employee benefits.
- ❑ **Findaway World** was the subject of an article in *Crain's*.



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Joan Wenk – President & CEO awarded the 2009 State of Ohio Entrepreneurial Award by the Small Business Administration

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COMMERCIAL GROWTH

The following project was approved:

Hartville Professional Center — Site plan for exterior improvements to the former Solon Athletic Club at 32875 Solon Road to convert the building to multi-tenant office space. A Growth & Revitalization Incentive Program Grant was approved for exterior renovations.

IN THE WORKS

SOLAR SHOPPING CENTER REDEVELOPMENT PROPOSAL – Council approved sending to the November 3rd ballot an issue creating a new C-3-A Commercial Shopping Center District and rezoning 20.99 acres from C-3 Commercial and O-1 General Office to that district. Also approved was a development agreement to address planning, legal, and engineering issues that will govern the development.

The conceptual site plan for the site includes a 99,000 sq. ft. new Giant Eagle, renovation of 58,000 sq. ft. of the existing shopping center, demolition of the remainder of the existing shopping center, construction of five smaller retail buildings ranging from 3,200 to 9,200 sq. ft., and a 12-pump Get-Go service station on site. At the request of the Planning Commission and Council, Giant Eagle is also exploring possibilities for an off-site Get-Go.

SOLON ROAD SIDEWALKS – All necessary easements have been acquired for the installation of sidewalks on the south side of Solon Road from Aurora to Cochran Roads. Construction is scheduled for Spring, 2010.

CANNON ROAD BRIDGE - The bridge over a branch of Tinker’s Creek on Cannon Road between Richmond and Brainard Roads was replaced by the County Engineer’s Office and reopened to 2-way traffic August 27th. The entire project will be completed in October.

KUDOS – Solon City Schools earned the highest designation for student achievement - Excellent with Distinction - on the State of Ohio’s annual report cards. The district has been ranked the No. 1 or No. 2 school district in the State every year the report cards have been issued, based on the Performance Index Score, a weighted measure of student achievement

Solon Chamber of Commerce Nomination for Business of the Year Award

Requirements:

1. Business must be a member in good standing of the Solon Chamber of Commerce.
2. Size, location, years in business and type of ownership will not affect judging.
3. On separate sheet, please provide a general description of the business.
4. Indicate if the business has grown in the past year, how they have dealt with current economic challenges and been a good corporate citizen in the past year, including specific involvement in the Solon community. Note: The Business of the Year Award is not based on company growth.
5. Provide any additional comments as to why this business should receive an award.

Name of Business Being Nominated _____

Date business established _____ Self nominated? ___Yes ___No

If no, name of nominator _____

Phone number _____

CEO/Owner _____

Business Address _____

City _____ State _____ Zip _____

Business Phone _____ Fax _____

Email _____

Web site _____

Number full time employees _____ Number part time employees _____

Judging Criteria

The Business of the Year Committee will independently score each of the nominations based on the information provided. More in depth information may be requested from finalists. The winner will be announced at the Solon Chamber of Commerce Luncheon and Annual Meeting scheduled for November 17 at Signature of Solon.

Business of the Year committee members and members of the executive committee (officers) of the Solon Chamber are not eligible.

Questions? Contact the Chamber at 440 248-5080.

Application deadline: October 23, 2009

Return application by mail or fax to:

Solon Chamber of Commerce
33595 Bainbridge Road #101
Solon, Ohio 44139
FAX: 440 248-9121

Questions? Call 440-248-5080

SOLON MAYORAL CANDIDATES

RESPOND TO CHAMBER QUESTIONS

The Solon Chamber of Commerce submitted a list of questions to each Solon mayoral candidate in the November election. Responses to each question were limited to 75 words or less. This information is provided to the Chamber membership for purposes of information only and does not constitute an endorsement of any candidate but rather appears so voters can be informed of each candidate's views on matters the Chamber considers important. Answers are listed alphabetically.

1. What is on your wish list for the revitalization of Solon's retail community? Please explain each item and why it is important to Solon.

Susan Drucker: My goal is to bring our 1960/1970's style retail up to date with stores and restaurants that will keep people in Solon rather than going elsewhere. Creating connections between our arts center and surrounding retail, with streetscaping and pedestrian oriented amenities, will help revitalize our central retail areas. Improving our traffic is key to insuring that Solon and regional shoppers are drawn to, not away from, our retail areas.

Bob Paulson: I am hopeful the proposed renovation of Solar Center will jump start the revitalization of Solon's commercial area that will also spur Midamco to earnestly want to upgrade Solon Square. I also would like to see something similar to Eton Collection replace the current Carter Lumber/Sears/Marc's area with Marc's relocating to perhaps Solon Square. However, this is all predicated on the economy and all the "players" willing to cooperate with each other.

John Scott: Passage of rezoning of Solar Shopping Center to allow redevelopment and a new Giant Eagle. This is a tremendous opportunity in a down economy. The City should set an example of cooperation by assisting Solar with economic incentives to allow them to redevelop while maintaining affordable leases for Solon's local merchants.

2. How do you propose to attract and retain businesses in both the Solon retail and industrial areas?

Susan Drucker: Along with the continuation of our business incentive programs, a new focus is required. I will foster a new spirit of cooperation so that Solon becomes a friendly place to do business. Solon has become difficult to work with due to so many voices wanting different things. As Mayor, I will strive for one voice that says we care about your business and we will not take you for granted.

Bob Paulson: It's my role to make certain the city's not a bureaucratic burden to its business and industry. Twenty-two of my thirty-three years of work and management experience are in the private sector. I plan to meet with Solon's leading CEOs to discuss ways to help them continue to grow their businesses. I plan to ensure we are tapped into every available state and county resource to continue to attract new businesses including retrofitting older buildings.

John Scott: Continue our successful economic development and incentive programs. We must realize that our industrial resources are aging and we must assist businesses to replace or retrofit existing buildings. One of my priorities will be to use my 40 years of advertising and marketing experience to personally go to national and regional restaurant chains, sell them on Solon and bring restaurants to Solon. This is a priority for our business and residential communities.

3. What is your position on economic development and regionalism as it relates to the City of Solon and Cuyahoga County?

Susan Drucker: Economic development is vital to any community with Solon being no exception. As Mayor I will pursue a more deliberate policy of fostering economic vitality defined by flexibility, creativity and compromise in the best sense of the word. I support Solon's relationship with Team NEO and the collaborative effort with surrounding communities. We currently participate in regional activities such as police/fire dispatching, police/fire mutual aid, fire rescue services and a senior consortium van.

Bob Paulson: The political climate and corruption issues in Cuyahoga County have harmed our ability to do business in our five county region. We've lacked leaders with vision who've instead built personal power based on quid pro quo. I feel Solon has no choice but to take leadership in sound regional initiatives improving overall efficiencies and saving tax dollars. If we fail, our employers will soon have difficulty finding qualified workers because of regional "brain drain".

John Scott: It has become more and more apparent how important regionalism is becoming. The problem is the lack of leadership to bring communities together to discuss what it would look like and how it can be accomplished. I support Issue 6 and if it passes the new County Council should have regionalism on their agenda. While we have had great success, we still need to have the region be successful.

4. What is your plan for maintaining Solon's image as an area that can provide vibrant economic growth during the current economic conditions?

Susan Drucker: Solon's location is ideal. Our industrial area has room for additional growth and attracting business worldwide. We also have an incredible work force. My plan is to make this perfect blend of the best place to work in the region and the best place to live. By working together with the businesses, schools and residents, we can be not only one of the best places to live and work in Ohio, but in the country.

Bob Paulson: Despite the worst financial crisis in the past 75 years Solon's external image has remained strong. However those of us who live and work here know we are facing issues with which our inner ring suburbs have already contended. Solon's mayor must be the visible face of the city and be a visionary promoter for economic growth. Concurrently, the mayor must focus on important everyday issues, such as improving public safety and Solon's massive infrastructure.

John Scott: To continue the plan has been put into place over the years by our economic development manager. This plan has been very effective for Solon as evidenced by the growth in jobs we've experienced since the economic downturn. The plan includes working with the brokers, making available space known, and a list of very creative economic incentives. We do need to improve retail shopping and available restaurants for our work force.

Annual Golf Outing - Thank You to All

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Schwebel Baking Company
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TLC Springwater of Ohio
Zeppe's Pizzeria

A very special thank you to the 2009 Golf Committee

**Chairman: Jim Kelvington,
Kelco Insurance**

Ewa Antonczyk, Hampton Inn Solon;
Mary Jane Camarato, Steve's
Sports; Chris Faulds, Keystone
Rehabilitation; Fred Ma, Medical
Quality International;
Joe & Doris Mayer, The Growth Coach;
Doug Nelson, Lake Erie Monsters;
Scott Pollock, Grantwood Golf Course;
Greg Rosenberg, Business
Communication Solutions;
Barbara Root, ALG Computer
Consulting & Training;
Virginia Schmidt, Commrol;
Barbara Vosmik, Homewood Suites;
Chalana Williams, Third Federal
Savings & Loan

**Thank You
to Station 43 who catered
the delicious dinner!**

2009 Golf Outing - Congratulations to our 2009 Winners

1st Place Team

Tom Wasson
Brad Cisar
Mike Ford
Ken Leighton

2nd Place Team

Michael Sandridge
Scott Jaroscak
Barry Goodrich
Don Sandridge

Third Place Team

Lee Tillstrom
Dave Spicer
Tim Friesl
Scott Galayde

Skill Shot Winners

Closest to the Pin#9-Men-Jim Lang
Closest to the Pin#14-Men-Nate Golem
Closest to the Pin#9-Women-No Winner
Closest to the Pin#12-Women-No Winner
Longest Drive#6-Men-Brian Sokol
Longest Drive#17-Men-Jason Ice
Longest Drive#5-Women-Melanie Scharf
Longest Drive#16-Women-Natalie Young
Liberatore
Longest Putt#18-Men-Tom McConnell
Longest Putt#2-Women-Natalie Young
Liberatore

Liberty Ford Putting for Dollars Winner

Scott Thigpin, Agilyssy

Golf Outing Photo Gallery

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Hole Sponsor Toshiba Business Products



Chairman Ewa Antonczyk, Hampton Inn and Kim Lesch, Action Travel, at the Scholarship Hole



Hole Sponsor Adecco provided a corn hole game and jello shots



Golfers gather to try for the \$2,500 prize in the Liberty Ford Putting for Dollars Contest



Greg Bumbu, Liberty Ford, awards a consolation prize of \$240 to Scott Thigpin



Keith Schuster, EMI Insurance, was on the phone when his name was announced as a raffle prize winner

And the Winners Were....A Three-Way Tie!



Tom Wasson, Brad Cisar, Ken Leighton, Mike Ford, were named first place winner



Don Sandridge, Mike Sandridge, Barry Goodrich (missing-Scott Jaroscak) were named second place winners



Dave Spicer, Lee Tillstrom, Scott Galayde and Tim Friesl were named third place winners

OCTOBER CALENDAR OF EVENTS

SUN	MON	TUE	WED	THU	FRI	SAT
				1 Business Dev. Com. Mtg. Solon City Hall 8:00 a.m.	2	3
4	5	6 Business Growth Seminar Homewood Suites 7:30 a.m.	7	8 Board of Directors Mtg. Solon City Hall 8 a.m.	9	10
11	12 <i>Newsletter Deadline</i>	13 October Luncheon Meeting Signature of Solon 11:45 a.m.	14 Membership Com. Mtg. Hampton Inn 8:30 a.m.	15 Solon HR Roundtable CSU 12 noon	16	17
18	19 <i>L'Oreal Company Store open to Chamber members 10 am-2 pm Monday</i>	20 <i>9 am-4 pm Tuesday</i>	21 Business After Hours Marketplace Events 5:00 p.m.	22	23 SWIB Com. Mtg. Hampton Inn 12 noon	24
25	26	27	28	29	30	31 <i>Happy Halloween</i>

Solon Chamber of Commerce Mission

To serve as advocates for the business community by supporting and fostering vibrant economic growth.

BIDDING OPENS for a Suite at Lake Erie Monsters Game

The Solon Chamber is raffling off a Suite at a Lake Erie Monsters Hockey Game a \$1,250 Value!

The package includes 18 tickets and 3 parking passes. Food and beverage can be ordered or purchased the day of the game.

The Winning Bidder will be announced at the Chamber Annual Meeting scheduled for Tuesday, November 17th.

Call the Chamber office at 440-248-5080 to place your bid.

Bids accepted in \$10 increments

“Social Networking - What is It, How to Get Involved”

Tuesday, October 6, 2009

7:30 - 9:30 a.m.

Homewood Suites

6085 Enterprise Parkway

**Speaker: Brad Kleinman,
WorkSmart e-Marketing**

Brad will take you through the steps needed in setting up a Social Networking account for yourself and for your company. He will explain the advantage to having your company profile on Facebook, LinkedIn and Twitter as well as discussing the other Social Networking sites. You are encouraged to bring your laptop to this event.

FEE: \$12.00 members; \$20.00 non members

NOTE: \$5.00 additional for late reservations

Deadline for registration is 3 p.m. Friday, October 2, 2009.

Prepaid reservations requested. Call the Chamber office at 440.248.5080; email-staff@solonchamber.com or online at

www.solonchamber.com.

Credit cards accepted by phone.

(No shows will be invoiced)