SOLON CHAMBER OF COMMERCE

Providing Business Opportunities

2012 Corporate Sponsor

Northcoast Shredding Services & Record Center

Volume 28 Issue 12 — **News & Views** — December 2012

December Luncheon Meeting

"Holiday & Awards Luncheon"

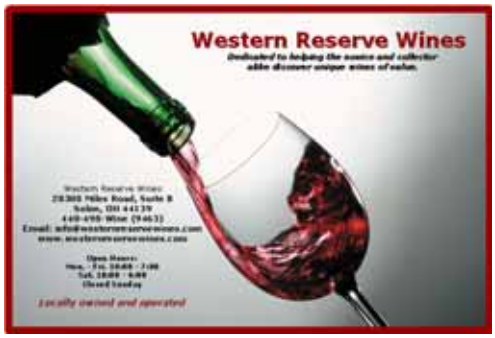
Tuesday, December 11, 2012
11:30 a.m.
Bertram Inn & Conference Center
600 N. Aurora Road, Aurora

Please join us for our annual holiday luncheon recognizing members who have given outstanding service to the Chamber in 2012. Entertainment will be provided by the Solon High School Madrigals. We will also be announcing the Solon Chamber Business of the Year making this a not-to-be-missed event!

Solon High School Madrigals are one of eight performance ensembles at Solon High School. The group's members are selected by audition in the Fall based on singing abilities. The Madrigals are a highly select group of 25 students who perform four and eight part acapella music dating from the classical madrigal to modern vocal jazz. The group is directed by Gary Lewis, Director of Choral Activities at Solon High School.

FEE: $23.00 Chamber members; $40 non-members
Deadline for reservations is 12 noon on Friday, December 7, 2012
(NOTE: A $5.00 additional charge will be added to all late registrations provided space is available)
Prepaid reservations are requested.
Call the Chamber office at (440) 248-5080; email staff@solonchamber.com or register online at www.solonchamber.com
Credit card payments accepted by phone & online
(No shows will be invoiced)

Sponsored by



Coming Events

Solon Industrial Roundtable
Tuesday, December 5
MP Biomedicals
8 a.m.

Sales & Marketing Connection Group
Thursday, December 6
HoneyBaked Ham & Cafe 8 a.m.

Home Based Business Connection Group
Friday, December 7
Panera Solon 8 a.m.

Monthly Luncheon Meeting
Tuesday, December 11
Bertram Inn & Conference Center
11:30 a.m.

Connection Group Social
Wednesday, December 12
Swirl Wine Bar 5-7 p.m.

Solon Women in Business Luncheon
Tuesday, December 18
Hawthorne Valley Country Club
11:30 a.m.

Finance Connection Group
Wednesday, December 19
Panera 8 a.m.

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For the monthly Calendar of Events including all committee meetings, see the last page of this newsletter or go to www.solonchamber.com

Chairman's Message

Jim Kelvington

I can remember so clearly the day last December when Hal Becker, our past chairman, handed me the gavel and said the year would go by quickly, so enjoy. He was certainly correct as I now look at the end of the year and what has happened during 2012. I have the fondest memories of the meetings, luncheons, events and the fun we had this year. I do believe it is a year we will all remember and think of the many new ideas and tremendous progress your Chamber made in 2012.

This is the best year we have ever had with retention and members finding value in their membership. Those were the primary goals we set at our board planning meeting last January. We wanted to give our members a reason to see value in their Chamber membership and to be involved. I am proud of the involvement of our members and the hard work our Board has done this year. I could list all the people that have made this year a success, and if you have been involved, you know them. We will be officially recognizing them at the December Luncheon so I hope you can attend.

As I look to next year, I see many of the programs we started expanding and getting stronger. I am happy to tell you that the membership committee will be headed by Kim Lesch again in 2013. The Ambassadors have been a strong addition to our membership initiatives. I see the SMAC Committee, headed by Cary Root, and the Retail Committee headed by Al Wangenheim and Steve Fein working closer together to help the retail members grow the Shop Solon First campaign. I want to thank the HR Committee headed by Sue Drotleff, the SWIB Committee headed by Jeanette Knauf, and the International / Industrial Roundtable Committee headed by Julie Zonneveld and Bob Beattie for their work. Don't let me forget the Golf Committee headed by Tom Jackson and Greg Rosenberg, what a fantastic year we had on the links. I also can't forget our Vice Chairperson, Virginia Schmidt for her great help and her work on the Business Visitation Committee. Finally, I would be amiss if I didn't say thank you to our 2011 Chairman Hal Becker plus the office staff, Nancy Traum and Carolyn Downie.

On a very sad note for me, our President / CEO Nancy Traum has announced that she will retire in March after 14 years with the Chamber. A Search Committee has been formed to find her replacement and details will be available soon.

I hope to see all of you at the December Luncheon at The Bertram.

Welcome New Members

Argo Tool Corporation
James Bird
1962 Case Parkway N.
Twinsburg, OH 44087
(330) 425-2407
Precision machine product supplier

Lorain National Mortgage
Steve Dennis
34305 Solon Road #30
Solon, OH 44139
(440) 247-5656
Mortgage services

Ohio Savings Bank
Connie Wilka
34400 Aurora Road
Solon, OH 44139
(440) 349-4230
Bank

Advanced Bodywork & Massage Institute
Jeff Kates
6557-A Cochran Road
Solon, OH 44139
(330) 405-1933
Registered therapy school

Erieview Metal Treating
Michael Wilson
4465 Johnston Parkway
Cleveland, OH 44128
(216) 663-1780
Metal finishing

We extend a warm welcome to our new members and encourage you to patronize their services.

Happy Holidays to our Members from the Solon Chamber Staff

Best Reward
CREDIT UNION
Where Membership is the Best Reward

Our Members' *Trusted* Financial Institution
Not a Member? Join Today!

Brook Park Branch
5681 Smith Road
Brook Park, OH 44142
Phone: 216-367-8000

www.bestrewardcu.coop

Walton Hills Branch
21375 Alexander Road
Walton Hills, OH 44146
Phone: 440-232-9540

ADVERTISEMENT

SOLON CHAMBER OF COMMERCE

Providing Business Opportunities

News & Views is published monthly by
The Solon Chamber of Commerce
33595 Bainbridge Road, Suite 101, Solon, Ohio 44139
Phone (440) 248-5080, Fax (440) 248-9121
Emails: staff@solonchamber.com; ntraum@solonchamber.com

Chamber Officers
Chairman of the Board .....Jim Kelvington
Chairman Elect.....Virginia Schmidt
Vice Chairman .....Bob Beattie
Vice Chairman .....Greg Rosenberg
Secretary .....Nancy Traum
Treasurer .....Kim Zagar
Past Chairman .....Hal Becker

Chamber Staff
President/CEO .....Nancy Traum
Administrative Assistant .....Carolyn Downie

Visit us at www.solonchamber.com

November Luncheon

Hawthorne Valley Country Club

Luncheon sponsor Greg Rosenberg, Business Communication Solutions, and speaker William Mahnic, CWRU

Chamber Treasurer Kim Zagar, SS&G with new member John Ruby from Edward Jones

Jim Hyde, Delta Diversified; Adrian Raushe, Pile Dynamics; and Terry Killeen, FirstEnergy Corp.

Bill Mazur, Solon Benevolent Fund; Al Wangenheim, Davis Development; and Councilman Bill Russo, Securus Financial Strategies

Eric Waldon, Waldon & Associates, with Will Fugate, Pease & Associates

Casey Forbes, Vintage Wine Distributor, and new member Sandra Johnson, Custom Products

Peer Connection Group Meeting Schedule

Sales & Marketing Connection Group
December 6, 8 a.m. HoneyBaked Ham & Cafe **(new location)**

Home Based Business Connection Group
December 7, 8 a.m. Panera

Connection Group Holiday Social
December 12, 5-7 p.m. Swirl Wine Bar

Finance Connection Group
December 19, 8 a.m. Panera

All member employees are invited to attend Peer Connection Group Meetings. No reservations are necessary - just drop in and start building relationships!

Members in the News

- **Business Communication Solutions** and PolymerOhio, an Ohio Edison Technology Center, have signed a marketing agreement which will provide growth and sales support to the more than 2,600 polymer manufacturers throughout the state.
- Pastor Scott Low, **Solon United Methodist Church**, will embark on a Clergy Renewal Mission to Liberia in January.
- Congratulations to **Suzanne Gallman, Gallman Group at RE/MAX Haven Realty**, named Realtor of the Year by the Cleveland Area Board of Realtors.
- **Huntington Bank** has relocated to its new facility at 33175 Aurora Road.
- In a recent *Crain's* interview, **Pressco Technology Inc.** said it will keep its current location and expand its research and development operations into its newly purchased Solon location.
- The following accounting firms were ranked in *Crain's* by number of local CPA's: **SS&G**, #2; **Skoda Minotti**, #8; and **Ciuni & Panichi**, #19.
- **Burntwood Tavern** received rave reviews for both its food and decor in a recent Sun newspapers Scoup Du Jour review.
- **Solon Pointe** was featured in Mimi Vanderhaven in a story on how they are raising the bar on redefining the assisted living model.

Thank You to our Scholarship Contributors

A special thank you to the following members who contributed to the Solon Chamber of Commerce Scholarship Foundation in 2012. Since its beginning in 1975, the Foundation has awarded 302 scholarships totalling $268,000 to Solon High School seniors.

$500

Christopher Tool & Mfg. Company
MP Biomedicals
Solon Orthodontics, Philip D. Bomeli

$100

Cequent Consumer Products
Exact Crane & Equipment Corp.
Kevin Patton
Partners Environmental Consulting, Inc.
Sedlak Interiors
Stratos Wealth Partners
The Plumbing Source
The Solon Times
Valtronic Technologies (USA) Inc.

$50

Arnstine Orthodontics, Inc.
Mary Jane Camarato
Senator Grace Drake

$25

Moxie Hair Design

Technology & Social Media Center

Find Us

BECOME A FAN

New Facebook and LinkedIn Features!

Visit the Solon Chamber Facebook Facebook page (http://www.facebook.com/solonchamber) and make it your "go to" place for Chamber news. You will now find the following items on Facebook as soon as they are approved:

Hot Deals
New Members
Job Postings
Events (one week in advance)

Like the Solon Chamber on Facebook and become a fan!

Visit the Chamber on Linkedin at (http://www.linkedin.com/home).

Have you seen the new video on the Solon Chamber website Home Page?

Go to www.solonchamber.com and click on the photo under "Why Join the Solon Chamber?" Help grow our membership by sending the home page link to people you know who could benefit from Solon Chamber membership.

Services & Solutions

For Industrial Members

Certificates of Origin

The Solon Chamber of Commerce issues Certificates of Origin for its members at no charge. There is a $25 fee for each certificate for non-members.

A Certificate of Origin is a document used in international trade. It states from what country the shipped goods originate and are actually made. A Certificate of Origin is important for classifying the goods in the customs regulations of the importing country, thus defining how much duty shall be paid.

The Solon Chamber signs over 1,000 Certificates of Origin each year. Over the past two years there has been a steady increase in the number of certificates that need to be stamped, indicating an increase in the amount of goods our members are shipping overseas. Not all chambers provide this valuable service to their members.

PUT YOUR CHILD'S MIND AND BODY IN MOTION...44 Years Quality Child Care

CALL FOR A PERSONAL TOUR
Ages 6 Weeks to 12 Years Old
Open Year Round - 6am-6:30pm

Infants-Toddlers ♦ Pre-K Classes ♦ Private Chartered Kindergarten ♦ First Grade (New) ♦ Montessori (+Extended Day) ♦ Before/After School Program Summer Camp ♦ Indoor Pool ♦ Computers ♦ Music Art ♦ Science ♦ Breakfast, Hot Lunch & Snacks Included ♦ Transportation Available Electronic Security System

CREATIVE PLAYROOMS
AMS MONTESSORI SCHOOL
& CHILD CARE CENTER
32800 Solon Road • (440) 248-3100

10% Discount For Chamber Members
Weekly and monthly enrollment available.
Call (440) 349-9111 for our other locations
www.creativeplayrooms.com

$100 Tuition Credit With This Ad
(Receive $25 Off Per Week for 4 Consecutive Weeks)
New Enrollees Only-Must Enroll Full Time

ADVERTISEMENT

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www.benefits1group.com

SOLON CHAMBER OF COMMERCE

How does up to
77%
off your 2013 workers' comp premium sound?

Free Solon Chamber of Commerce-endorsed quote:
ac3.benefits1group.com/noacc.aspx
877.765.4200

City Business News

BUSINESS GROWTH

The following project was approved:

GLT Companies – Job Creation Grant for expansion / occupancy of 30801 Carter Street (former Dots building) and creation of 24 jobs.

ELECTION RESULTS – The following issues were approved by voters on November 6th:

- Expansion of permitted uses in the C-5 Industrial Service District (Enterprise Parkway and adjacent property). The Planning & Zoning Code previously permitted retail uses primarily intended to serve the needs of surrounding businesses and employees in the industrial district. The amendment allows general retail uses and is consistent with a recommendation in the City's Master Plan to expand the uses permitted in the district.
- Expansion of permitted uses in the C-2 Restricted Commercial District to allow pet stores.
- City Charter amendment to allow Council to vote on an ordinance to change zoning boundaries or uses under emergency measure. The amendment recognizes that the required three readings of an ordinance may not allow sufficient time to meet Cuyahoga County Board of Elections deadlines for placing items on the ballot.
- City Charter amendment to require that nominating petitions be filed with election officials not later than 90 days before an election, consistent with state law.

KUDOS – The Solon City Schools received the Excellent with Distinction rating and had the **highest performance rating of any public school district in Northeast Ohio and the third best** score in Ohio on the 2011-2012 Ohio Department of Education School District Report Cards.

Board of Directors Election Results

The following people were elected to the 2013-2014 term on the Solon Chamber Board of Directors based on the ballots cast by members:

Bob Beattie, MP Biomedicals
Cary Root, Root-InfoTech
Al Wangenheim, Davis Development
Stephen Fein, Mid-America Management
Carol Hawkins, Hawkins Hearing Center
Kim Lesch, Action Travel
Greg Rosenberg, Business Communication Solutions
Virginia Schmidt, Commtrol
Dan Schuman, Schuman Team - Howard Hanna Realty

Michi Eaton, Quanex Building Products, was appointed to the Board of Directors at the November Board Meeting. She will serve for the 2013-2014 term.

The following individuals are serving the second year of a two-year term:

David Camiener, AMRESCO
Brooks Gerbitz, Swagelok
Joe McHenry, Superior Beverage Group
Julie Zonneveld, Keithley Instruments
Susan Drotleff, Adecco
Tom Jackson, Leverity Insurance Group
Jim Kelvington, Kelco Transportation
Jeanette Knauf, Ohio Commerce Bank

Watch in 2013 for our New "How to Run a Small Business" Series

Solon Industrial/ International Roundtable

Wednesday, December 5
8 a.m.
MP Biomedicals
29525 Fountain Parkway

Topic: Saving $$ with Energy Efficiency

Speaker: Jim Frank
The Illuminating Company

From energy efficient lighting to taking advantage of cost saving programs, companies in the Solon Industrial Area will learn what their neighbors are doing to reduce energy costs. Senate Bill 221 mandated Ohio Electric Utilities to reduce kilowatt hour consumption by 22.2% by the year 2025. With this mandate, FirstEnergy and The Illuminating Company implemented Cost Savings Rebates and a Mercantile Program to opt out of Riders to help customers and FirstEnergy achieve these aggressive goals.

Jim Frank is a Senior Customer Support Representative and Energy Efficiency Representative for the Illuminating Company. He has been with First Energy for over 15 years.

FEE: $20
Deadline for reservations is 3 p.m. on Friday, November 30, 2012
Prepaid reservations are requested.
Call the Chamber office at (440) 248-5080
or register online at www.solonchamber.com
Credit card payments accepted by phone & online
(No shows will be invoiced)

Sponsored by

The City of Solon Department of Planning & Development

This program is open to employees from industrial companies.

Shop Solon First
Participating Business
SOLON

New Member Orientation

New member Shelly David, Custom Products; Kim Lesch, Action Travel; and new member Jeff Kates, Advanced Bodywork and Massage Institute

New members Jon Stocker, Skoda Minotti; Michael Treb, Custom Products; and Bill Oler, Chagrin Safety Supply

New members Audrey Wynne, Plain Dealer; Traci Fisher, Total Customized Fitness; and Donna Heffernan, Heffernan & Assoc. CPA's

New member John Ruby, Edward Jones, with Zach Williams, Prosperity N.E.O.

HOT DEALS

HOT DEALS are short-term discounts available to both members and nonmembers. Visit our website to learn the details of these HOT DEALS or call the number listed.

Marketing Review & Consulting
Business Communication Solutions
(440) 498-1134

Holiday Beginner Dance Social
Fred Astaire Dance Studio
(440) 543-1559

Fall Cleanup & Winter Hardscape Projects
Earthstone Property Services
(440) 708-8540

Kates Method Couples Class
Advanced Bodywork & Massage Institute
(330) 405-1933

Website Analysis
WRIS Web Services
(216) 245-0616

Tuscany, Italy 2012

Despite Superstorm Sandy our Tuscany travelers departed on schedule for their 9-day trip to beautiful Italy. Above, some of the travelers enjoy the nightly dinner at their hotel in Montecatini.

In Addition to Hot Deals, see page 9 for Member to Member Discounts

RESCHEDULED
Solon Women In Business Luncheon

Tuesday, December 18, 2012

11:30 a.m.
Hawthorne Valley Country Club
27840 Aurora Road, Solon

"Focus on what really matters... Leveraging your strengths to overcome weaknesses"

Speaker: Jody Wheaton, Director of Organizational Effectiveness & Leadership, Corporate College

What are your natural talents? Career success begins with self-awareness and a fundamental understanding of your natural talents. Reflecting on the behaviors that make you successful and those that could improve is a building block to support our overall career development. Understanding our blind spots and hidden strengths provides us with important insights and perspectives into our impact and effectiveness. Learn methods for identifying your strengths and steps you can take towards focusing on what really matters.

Jody Wheaton has an extensive background in talent management including leadership assessment, selection and development. Ms. Wheaton has industry experience in healthcare, financial services, insurance and manufacturing sectors. She is a member of many human resource organizations and currently serves on the board for the Cleveland Society for Human Resource Management.

FEE: $23.00 Chamber members; $40 non-members
Deadline for reservations is 3 p.m. on Friday, December 14, 2012
(NOTE: A $5.00 additional charge will be added to all late registrations provided space is available)
Prepaid reservations are requested.
Call the Chamber office at (440) 248-5080; email staff@solonchamber.com or register online at www.solonchamber.com
Credit card payments accepted by phone & online
(No shows will be invoiced)

Sponsored by

TOTAL CUSTOMIZED FITNESS

2013 Sponsorship and Advertising Opportunities

ITS NO T TOO EARLY TO PLAN! To help you allocate your company s 2013 marketing dollars, here is a list of promotional opportunities available through the Solon Chamber. **Please schedule early, as opportunities go fast.** To schedule a promotion, please fill out this form and return it to the Chamber office by fax at 440 248-9121. If you have questions, please call 440 248-5080.

2013 Corporate Sponsorship
$5,000

A multi-layered package of benefits including name recognition and tickets to selected events, newsletter advertisements, web site banner, golf sponsorship and more; one year duration. Call the Chamber office at 440 248-5080 for details.

SOLD

Program Sponsorship

Monthly Luncheon Meeting $200

Benefits: Company name/logo on all event material, including web site; 2 lunches; opportunity to address audience.

I would like to sponsor the following :

Sold January Luncheon (speaker)
____February Networking Luncheon
Sold March State of the City Luncheon
____April Luncheon (3Chamber)
____May Scholarship Luncheon
____June Luncheon (speaker)
____July Luncheon (speaker)
____August Luncheon (3Chamber)
____October Luncheon (3Chamber)
____November Luncheon (speaker)
____December Holiday Luncheon

Quarterly Meetings:

____Breakfast Seminar ($100)
____Solon Women in Business ($175)
____Solon HR Roundtable ($175)
(Legal Update Seminars)
____Solon HR Roundtable ($75)
(bi-monthly meetings)
____Industrial Roundtable ($100)
____International Roundtable ($100)
____Solon Young Professionals ($75)

Solon Connection Magazine

The official Solon Chamber publication. Watch for advertising information for April, 2013 publication date

Newsletter Advertising

Quarter page $200.00
1/8 page (business card size) $125.00

Ads run for **TWO** months. Prices based on camera ready art. Please schedule early as space is limited.

Benefits: Newsletter reaches decision-makers by email and is also available online at the Chamber web site.

I would like to place a newsletter ad in the following months:

____January, 2013
____February
____March
____April
____May
____June
____July
____August
____September
____October
____November
____December

Please indicate size of ad:

_____1/4 page
_____1/8 page

Golf Outing Sponsorship
Thursday, September 12, 2013

Multiple levels available. Please reserve the following sponsorship:

_____Premier Sponsor ($1,500)
_____Hole, includes canopy ($300)
_____Beverage Cart/Station ($300)
Sold Golf Cart ($500)
_____Tee ($75)
_____Breakfast ($75)
_____Lunch ($200)
_____Skill Shots ($100)
_____Tunnel ($100)
_____Port-a-Potty ($100)
_____Start ($200)
_____Water Hazard ($100)

Please note: Additional sponsorship opportunities may be available once the golf committee meets in spring, 2013.

3Chamber B to B Show
Thursday, May 16, 2013
(Solon, Aurora & Twinsburg Chambers)

____Presenting Sponsor ($5,000)
____Platinum Sponsor ($1,000)
____Gold Sponsor ($500)
____Silver Sponsor ($300)
____Double Booth ($375)
____Standard Booth ($200)
____Electricity ($50)

These rates are members-only pricing. Applications will be available in early 2013. For more information, contact the Chamber office at 440 248-5080.

Web Site Advertising

____Yes, please send me information on web site advertising.

Door Prizes

Provide door prizes for our breakfast and luncheon meetings.

Benefits: A great low-cost way to market your business

____**Yes!** I would like to donate one or more door prizes for the monthly meetings.

Member to Member Discounts & HOT Deals

Available on the Chamber website. Simply log in and enter your discount to members and/or the community.

Business After Five Host

Host a Chamber Business After Five Open House at your facility.

Benefits: Great exposure!

____**Yes,** my company would like to host a Business After Hours.

PLEASE RETURN THIS SHEET WITH YOUR SELECTIONS TO THE CHAMBER OFFICE BY FAX: 440 248-9121

Thank you for your support!

Name_____

Company_____

Address_____

Phone_____ **Fax**_____

Email_____

Or Mail to:
Solon Chamber of Commerce
33595 Bainbridge Road #101
Solon, Ohio 44139
You will be contacted to confirm your request.

DECEMBER CALENDAR OF EVENTS

SUN	MON	TUE	WED	THU	FRI	SAT
						1
2	3	4	5 Solon Ind/Int'l Roundtable MP Biomedicals 8 a.m.	6 Board Mtg. Solon City Hall 8 a.m. Sales & Marketing Con. Group 8 a.m. HoneyBaked Ham	7 Home Based Bus. Connection Group Panera 8 a.m.	8
9	10 *Newsletter Deadline*	11 Monthly Luncheon Meeting Bertram Inn & Conf. 11:30 a.m.	12 Membership Com. Meeting Hampton Inn 8 a.m. Connection Group Social Swirl Wine Bar 5 - 7 p.m.	13 Board of Directors Holiday Dinner Burntwood Tavern 6 p.m.	14	15
16	17	18 SWIB Luncheon Hawthorne Valley Country Club 11:30 a.m.	19 SMAC Committee Mtg. Root-InfoTech 8 a.m Finance Connection Group Panera 8a.m.	20	21	22
23	24 *Chamber office closed*	25 *Chamber office closed*	26	27	28	29
30	31 *Chamber office closed*					

Solon Chamber of Commerce Mission
To serve as advocates for the business community by supporting and fostering vibrant economic growth.

HOME BASED BUSINESS CONNECTION GROUP SPOTLIGHT

Exciting things are happening in the Home Based Business Connection Group. This group meets to share ideas and best practices for businesses that work from home. They enjoy "getting out of the house" to get connected with each other and our members. Future ideas include a new series on "How to Run a Small Business" presented by our various connection groups. Each seminar will focus on a different topic such as finance, sales and marketing, technology and others.

First, however, let's connect with the members of the Home Based Business Connection Group and learn what products and services they provide.

Active members of the Home Based Business Connection Group

Joe & Doris Mayer, Mayer Business Group
(440) 248-9070
We work with small to medium size businesses to effect lasting profitable change. Give your business a competitive edge by letting us help you create focus and alignment throughout and to grow and guide your employees to achieve higher performance.

Greg Rosenberg, Business Communication Solutions
(440) 498-1134
Since 2001 Business Communication Solutions has helped small and midsize businesses grow by offering affordable marketing communications programs with measureable returns. Through better communications with new prospects, existing customers and their employees, we help our clients improve awareness for their products and services, drive buying decisions and engage their workers in the business.

Steven Shaffer, Shaffer Consulting Group
(216) 990-3012
A leader in helping business owners improve the profitability of their company, increase cash flow, increase sales growth, create a culture of accountability and develop leaders. We have helped companies in just about every sector of business solve their deepest problems and return to financial and operational health, including contractors, manufacturers, distributors/wholesalers, retail and more.

Virginia Schmidt, Commtrol
(216) 310-7413
Commtrol = Communications Control. We help you control your telecommunications costs by researching available services for Internet, phone, long distance and phone equipment.
We also offer communications project management if you are moving, expanding, or even downsizing your business.

Eric & Felicia Waldon, Waldon & Associates / LegalShield
(216) 440-1385
Helping people access Top Rated Law Firms for business and personal matters without the worry of high hourly costs. For one flat monthly fee you receive legal advice on unlimited issues, Will preparation, Document & Contract Reviews, Identity Theft, Debt Collection letters and more.

SEE YOUR NAME IN PRINT!

Send us your testimonial about how your Solon Chamber membership has helped your business and see your name in print! Testimonials will be published in the newsletter and on the Chamber website new benefits page.

Please send your testimonial to ntraum@solonchamber.com or call (440) 248-5080. Thanks in advance!

MEMBER DISCOUNTS

MEMBER to MEMBER Discounts

Discounts are available to all SOLON CHAMBER OF COMMERCE members and employees. Login at www.solonchamber.com to download the coupons and start saving. Call (440) 248-5080 for more information.

Auto Services
Liberty Ford Solon – 440.248.1550
Oil & Filter Change $14.95

Beauty & Spa Services
Maria Giallanza Salon - 440.349.4435
20% discount on services over $30.00

Moxie Hair Design – 440.498.0444
10% off all services including hair, color, nail and waxing services.

Child Care
Solon Creative Playrooms – 440.248.3100
10% off child care services
(Must have at least 5 families from one (1 corporation to qualify.

KinderCare Learning Centers-
440 248.5437
10% off tuition rate including infants for chamber members.

Kids Country Day Care-
440.914.0123
10% off regular weekly rates for all classrooms

Heating & Cooling
P.K. Wadsworth Heating & Cooling -
440.248.2110
$20.00 off Precision tune-up with free hot water tank check up ($49.00 value .

Hotels
Hampton Inn® – 440.542.0400
20% discount on daily rate.

Homewood Suites by Hilton-
440.519.9500
10% discount on rack room rate.

Office Supplies
Office Max – 440.349.2071
FREE Retail Connect Card entitling employees to discounts on printing, copying services and many other supplies.

Optical/Eye Glasses & Contacts
Berris Optical – 440.349.2225
20% off manufacturer's suggested retail price on all frames and prescription lenses; 5% off contact lenses; and $5 off eye exams.

Refurbished Laser Jets, Laptops & Repair
The Source –330 963.1001
Chamber members 10% off on re-furbished printers, pc's or laptops; all repair labor (on-site or depot ; maintenance contracts; network services, compatible toner cartridges.

Recycling/Shredding Service
Northcoast Recycling & Shredding –
440.943.6968
10% off all on site shred jobs over one hour or any in-house shreds over $500.

Rental Property
Liberty Hill Apartments - 440.248.8373
Reduced $99.00 deposit and first month free for members who lease an apartment. Referrals receive a $25.00 gas card.

Retirement Planning Review
Noble-Davis Consulting - 440.498.8408
Free comprehensive Retirement Review with recommendations.
$500-1500.00 value.

Self-Storage
Storage Zone – 440.542.1808
10% off monthly storage rate

Safety Supplies
Chagrin Safety Supply – 440.543.2777
15% across the board discount on all safety supplies, ID signage, medical and dental supplies

Travel
Action Travel Center– 440.248.4949
Free two-night hotel stay (used at future date when booking five- to seven-night tour package or cruise vacation. See coupon for complete listing of destinations; restrictions apply.

Member to Member Discounts Expire January 6, 2013

Check Out the HOT DEALS

To get your HOT DEALS coupons go to: http://business.solonchamber.com/hotdeals/

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